



PRICE FORBES

MARINE

# EXCEEDING EXPECTATIONS

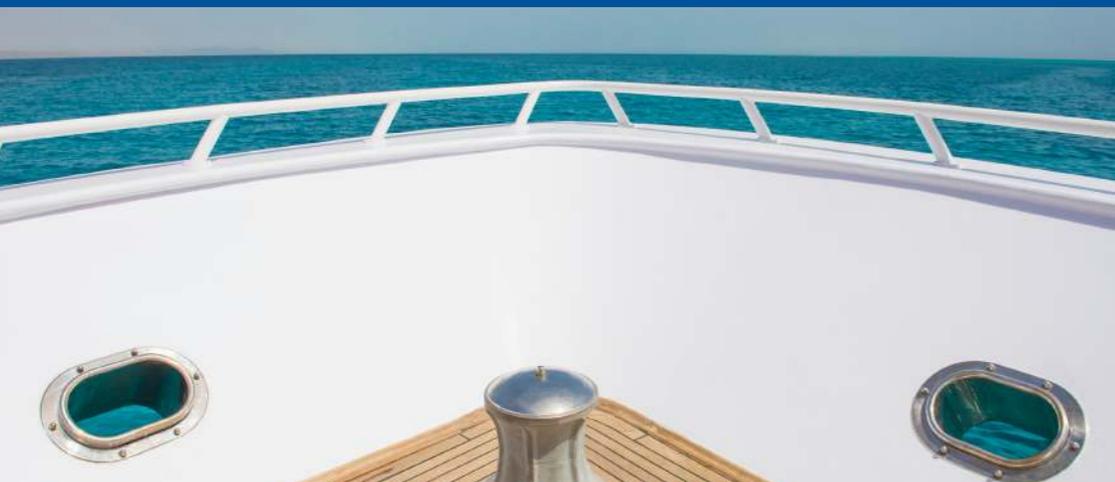
WE BUILD PARTNERSHIPS BETWEEN YOU AND THE UNDERWRITERS TO GET THE BEST POSSIBLE SOLUTIONS FOR YOU



## HOW WE HELP MAKE A DIFFERENCE

*“Safety and service are our key priorities as a business. Price Forbes has worked hand-in-hand with our local insurance broker to understand this and develop a relationship which gives us real comfort for the long-term. They appreciate that the liftboat business requires specialist knowledge and has used its experience to consistently get us a policy and premium that is right for us.”*

US Marine Client



Call us on:  
**+44 (0)20 7204 8400**  
and we'll put you through to one of our experts.

Or email one of our experts below.

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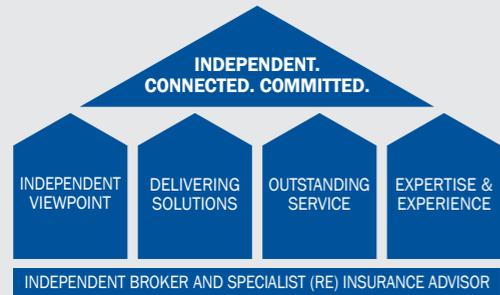
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INDEPENDENT  
CONNECTED  
COMMITTED

**INDEPENDENT  
CONNECTED  
COMMITTED  
BETTER FOR YOU**

We are an independent specialist global wholesale insurance broker with offices in Bermuda, Chile, Dubai, London and South Africa. We have had just over 11 successive years of growth, placing non-standard risks for large multi-national companies. Our team of experts work closely with clients ensuring they are aligned with the best markets, people and products available to achieve the right solution.

We have over 380 employees working in all aspects of broking, technical, claims and support.



As a truly **independent** company we are **committed** to bringing you unparalleled expertise **connecting** you with the best people, markets and solutions available.

**7** OFFICES WORLDWIDE



**Independent**

Our independence means we have no local conflicts, nor are we constrained by market agreements. This leaves us free to work with markets best placed to meet you and your clients' needs.

**Connected**

You benefit from our centralised in-house service, a team driven by a desire to collaborate in your best interests. Together, we will connect you with the best products and markets to achieve the right solution for you.

**Committed**

Taking a long-term view means that we are dedicated to developing a mutually beneficial relationship with our clients and markets. By working together we believe we can tackle the most sophisticated risks with a tenacity to deliver on time, every time.

**THE RIGHT SOLUTION FOR YOU**

We provide you with an individually tailored solution based on continuous analysis and discussion to develop and maintain a thorough understanding of your exposures and risk retention and transfer strategy.

**Understanding**

We will assess your situation, gather all of the data required and then analyse the information before agreeing a joint approach that matches your risk appetite. It is essential for you to be part of the process, to be informed and empowered.

**Communication**

Open engagement between all parties, you, us and underwriters, creates a long-term mutually beneficial relationship. By working closely with you we can align your needs to the best markets, to find a solution that is right for you. Our strategy combines a nimble, entrepreneurial and collaborative philosophy underpinned by expertise in all aspects of the marine market.

**Breadth and depth**

We handle an international portfolio of direct and reinsurance business, placed with underwriters in all the major insurance and reinsurance markets, including 'mutual' and 'fixed' P&I carriers. Our clients come from a wide range of maritime nations and industries, and our team has the breadth and depth of expertise necessary to respond to their needs.

**EXPERT SERVICE DELIVERY**

Each and every client is placed at the centre of the Price Forbes business. Value is added to the process of purchasing insurance through the consistent delivery of a high level of service.

• **Expertise and experience**

Attracting and developing the best talent to offer you the right expertise.

• **Delivering solutions**

Aligning the market to offer tailored solutions to address your needs.

• **Outstanding service**

Our growth is underpinned by the excellence of our coordinated in-house claims and service delivery.



We firmly believe that we can offer you a unique service. As well as providing protection and sound risk management, well-structured insurances are often deal enablers opening up operational and financing options.

**IN-HOUSE CLAIMS**

The acid test of a (re)insurance broker's service is the quality of its claims handling. This is why claims negotiation and settlement is neither outsourced nor off-shored; it is handled by us, in one central location.

Our claims team is thorough, tenacious and creative, composed of a group of highly qualified specialists who understand the industry. They are integral to the service we provide to you, from simple administration all the way through to claims advocacy.

**EXPERT MARINE CAPABILITIES**

Our structure and philosophy provides the ideal environment for analysis and discussion of your requirements enabling the development of close relationships and individually tailored solutions to suit your needs.

- Hull, machinery and associated risks
- Loss of hire and revenue protection
- Marine liability – both primary and excess
- Protection and indemnity/charterer's liability
- Reinsurance and related products
- Shipyard, port and terminal risks
- Subsea and seismic
- War, piracy and terrorism risks

